Worldcall Telecom Limited

CONDENSED INTERIM
FINANCIAL INFORMATION
(UN-AUDITED)
FOR THE PERIOD ENDED

**30 SEPTEMBER 2011** 

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# Worldcall Telecom Limited

# VISION

We at Worldcall are committed to achieving dynamic growth and service excellence by being at the cutting edge of technological innovation. We strive to consistently meet and surpass customers', employees' and stake-holders' expectations by offering state-of-the-art telecom solutions with national & international footprints. We feel pride in making efforts to position Worldcall and Pakistan in the forefront of international arena.

# MISSION STATEMENT

In the telecom market of Pakistan, Worldcall to have an overwhelming impact on the basis of following benchmarks:

Create new standards of product offering in basic and value added telephony by being more cost effective, easily accessible and dependable. Thus ensuring real value for money to all segments of market.

Be a leader within indigenous operators in terms of market share, gross revenues and ARPU within five years and maintain the same positioning thereafter.

Achieve utmost customer satisfaction by setting up high standards of technical quality and service delivery.

Ensuring the most profitable and sustainable patterns of ROI (Return on Investment) for the stake-holders.

# Worldcall Telecom Limited

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## COMPANY INFORMATION

Chairman Mehdi Mohammed Al Abduwani

Chief Executive Officer Babar Ali Syed

Board of Directors (In Alphabetic order)
Aimen bin Ahmed Al Hosni
Asadullah Khawaja

Mehdi Mohammed Al Abduwani Samy Ahmed Abdulqadir Al Ghassany

Sohail Qadir Shehryar Ali Taseer

Talal Said Marhoon Al-Mamari (Vice Chairman)

Chief Financial Officer Mohammad Noaman Adil

**Executive Committee** Mehdi Mohammed Al Abduwani (Chairman)

Aimen bin Ahmed Al Hosni (Member) Sohail Qadir (Member)

Rizwan Abdul Hayi (Secretary)

Audit Committee Talal Said Marhoon Al-Mamari (Chairman)

Asadullah Khawaja (Member) Aimen bin Ahmed Al Hosni (Member) Rizwan Abdul Hayi (Secretary)

Chief Internal Auditor Mirghani Hamza Al-Madani

Company Secretary Rizwan Abdul Hayi

Auditors KPMG Taseer Hadi & Co.

Chartered Accountants

Legal Advisers M/s Khan & Partners

Barristers & Solicitors

Bankers (In Alphabetic Order) Allied Bank Limited

Albaraka Bank (Pakistan) Limited

(formerly Emirates Global Islamic Bank Limited) Askari Bank Limited

Barclays Bank Plc Pakistan

Burj Bank Limited

(formerly Dawood Islamic Bank Limited)

Citi Bank N.A. Deutsche Bank AG Faysal Bank Limited

First Dawood Investment Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited HSBC Bank Middle East Limited IGI Investment Bank Limited KASB Bank Limited MCB Bank Limited

National Bank of Pakistan NIB Bank Limited

Oman International Bank S.A.O.G. Pak Oman Investment Co. Limited

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

Summit Bank Limited

(formerly Arif Habib Bank Limited)

The Bank of Punjab

Registrar and Shares Transfer Office THK Associates (Pvt.) Limited

Ground Floor, State Life Building No.3, Dr. Zia-ud-Din Ahmed Road, Karachi.

Tel: (021) 111-000-322

Registered Office/Head Office 67-A, C/III, Gulberg-III,

Lahore, Pakistan Tel: (042) 3587 2633-38 Fax: (042) 3575 5231 Worldcall Telecom Limited

#### **DIRECTORS' REVIEW**

The Directors of Worldcall Telecom Limited ("WTL" or the "Company") are pleased to present the brief overview of the financial information for the nine months ended 30 September 2011.

#### **Financial Overview**

The Company was able to post an operating profit of Rs 13.82 million for the quarter ended 30 September 2011. Compared with the operating loss of Rs 281 million for the same quarter last year, this shows a promising improvement. With reference to the nine monthly results the Company has closed its revenue at Rs 5,565 million. Direct costs in proportion to revenue levels witnessed decline as Company endeavored to negotiate discounts from its service providers. Cost optimization initiatives led to 5% saving in operating cost. Finance cost has also shown a 5% improvement. Rise in other income by Rs 339 million was mainly attributable to gain on rescheduling of liabilities. The period was closed with net loss of Rs 92 million as compared to loss of Rs 744 million in the corresponding period last year.

#### **Future Outlook**

The Company is pursuing the strategies as outlined in the business plan. The operating profit for the quarter closed is not substantial but reflects favorable outcome of the management policies. The initiatives taken by management are expected to keep the Company moving on the growth path. Besides focusing on the business development, the management has taken steps to ensure business process efficiency. Further all avenues available to create financial leverage are being assessed and pursued.

On the LDI business front, industry players have acted wisely by deciding to form an ICH. The procedural requirements have been significantly complied and its operations are expected to commence in Dec 2011. The Company expects that following that LDI segment will be generating a consistent and firm return as per its share in ICH and the surplus system capacity available will be put to use to generate other revenue streams.

#### Company's staff and customers

We express our gratitude to our all staff members for their dedicated and continued effort. We further express our appreciation for our valued customers for their loyalty. In addition, our contractors and other vendors also deserve our applaud for their co-operation.

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For and on behalf of the Board of Directors

Babar Ali Syed
Chief Executive Officer

Muscat 31 October 2011

# Worldcall Telecom Limited

# CONDENSED INTERIM BALANCE SHEET (Un-Audited) AS AT 30 SEPTEMBER 2011

AS AT 30 SEPTEMBER 2011			
		30 September	31 December
	Note	2011 (Puppee	2010 in '000)
NON CURRENT ASSETS		(nupees	111 000)
Tangible fixed assets			
Property, plant and equipment	5	12,476,474	12,795,044
Capital work-in-progress		908,344	751,378
		13,384,818	13,546,422
Intangible assets	6	5,236,480	4,606,312
Investment properties	7	109,934	89,900
Long term investment- classified as held for sale	8	-	-
Long term trade receivable		29,084	46,805
Deferred taxation		260,415	18,953
Long term deposits		95,760 19,116,491	63,439 18,371,831
CURRENT ASSETS			
Stores and spares		256,229	192,075
Stock in trade		195,783	192,917
Trade debts		2,888,926	2,016,418
Loans and advances - considered good		1,036,812	384,116
Deposits and prepayments		151,619	174,051
Other receivables		97,001	24,999
Short term investments		114,319	310,472
Income tax recoverable-net		166,873	155,433
Cash and bank balances		342,219	183,960
CURRENT LIABILITIES		5,249,781	3,634,441
Current maturities of non-current liabilities		1 040 005	1 004 071
		1,212,235	1,224,671
Running finance under mark-up arrangements - secured Short term borrowings		793,748	1,170,964 200,000
License fee payable		1,021,500	1,021,500
Trade and other payables		4,358,154	4,650,005
Interest and mark-up accrued		241,626	170,569
interest and mark-up accided		7,627,263	8,437,709
NET CURRENT LIABILITIES		(2,377,482)	(4,803,268)
NON CURRENT LIABILITIES			
Term finance certificates - secured		1,626,385	2,166,079
Long term loan	9	2,975,680	2,100,070
Deferred income	10	215,430	254,716
Retirement benefits		275,340	226,979
Liabilities against assets subject to finance lease		98,770	15,962
Long term payables	11	1,546,875	631,645
Long term deposits		42,803	43,208
Contingencies and commitments	12	6,781,283	3,338,589
•	1.2	9,957,726	10,229,974
Represented by			
Share capital and reserves			
Authorized capital			
900,000,000 (31 December 2010: 900,000,000) ordinary shares of Rs. 10 each		9,000,000	9,000,000
Issued, subscribed and paid up capital		9 605 716	9 605 716
Share premium		8,605,716	8,605,716 837,335
Fair value reserve-available for sale financial assets		837,335	
Accumulated profit		(253,231) 424,456	(72,548)
Accumulated profit		9,614,276	9,891,614
Surplus on revaluation		343,450	338,360
ourpius on revaluation		9,957,726	10,229,974
		9,931,120	10,223,374

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.





# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Nine months ended 30 September	Nine months ended 30 September	Quarter ended 30 September	Quarter ended 30 September
Note	2011	2010	2011	2010
		(Rupees in 'C	000)	
Revenue -net	5,564,762	5,975,512	1,863,597	1,553,632
Direct cost	(4,526,731)	(5,125,842)	(1,443,321)	(1,458,291)
Gross profit	1,038,031	849,670	420,276	95,341
Operating cost	(1,154,092)	(1,212,857)	(406,456)	(376,718)
Operating (loss)/profit	(116,061)	(363,187)	13,820	(281,377)
Finance cost	(531,090)	(558,959)	(185,146)	(181,606)
	(647,151)	(922,146)	(171,326)	(462,983)
Impairment loss on available for				
sale financial assets	(15,470)	(65,894)	(5,204)	(9,457)
Other operating income 13	385,243	46,312	322,965	39,297
(Loss)/profit before taxation	(277,378)	(941,728)	146,435	(433,143)
Taxation	185,813	197,498	61,877	99,499
(Loss)/profit after taxation	(91,565)	(744,230)	208,312	(333,644)
(Loss)/earning per share -				
basic and diluted (Rupees	s) (0.11)	(0.86)	0.24	(0.39)

The appropriations have been shown in the statement of changes in equity.

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

# Worldcall Telecom Limited

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Nine months ended 30 September 2011	Nine months ended 30 September 2010	Quarter ended 30 September 2011	Quarter ended 30 September 2010
		(Rupees in '	000)	
(Loss)/income for the period	(91,565)	(744,230)	208,312	(333,644)
Other comprehensive (loss)/ income-net of tax:				
Net change in fair value of available for sale financial assets Impairment loss transferred to	(196,153)	(49,614)	(33,152)	(26,231)
profit and loss account	15,470 (180,683)	65,894 16,280	5,204 (27,948)	9,457 (16,774)
Total comprehensive (loss)/ income for the period	(272,248)	(727,950)	180,364	(350,418)

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.





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# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

(Rupees in '000)	-
· · · · · · · · · · · · · · · · · · ·	
Cash flow from operating activities	
Cash (used in)/generated from operations 14 (773,770) 2,380,612	!
(Increase)/decrease in long term deposits receivable (32,321) 5,409  Decrease/(increase) in long term trade receivable 17,721 (46,805	
Decrease in long term deposits payable (405) (804)	•
Decrease in deferred income (39,286) - Increase/(decrease) in long term payables 1,275,416 (239,879	)
Retirement benefits paid         (20,595)         (29,617           Finance cost paid         (477,452)         (413,787	
Taxes paid         (67,088)         (48,759)           Net cash (used in)/generated from operating activities         (117,780)         1,606,370	<u> </u>
Cash flows from investing activities	
Fixed capital expenditure (1,539,669) (999,772)	
Sale proceeds of property, plant and equipment 83,243 21,201 License fee paid - (113,500	- 1
Net cash used in investing activities (1,456,426) (1,092,071	)
Cash flows from financing activities	
Repayment of long term finances  Receipts of long term finances  - (37,494) 2,943,855	)
Running finance- net (377,216) (368,185)	)
(Repayment)/receipt of short term borrowings (200,000) 141,000	- 1
Repayment of term finance certificates (606,199) (59,054)	′ I
Repayment of finance lease liabilities (27,975) (53,034)	_
Net cash generated from/(used in) financing activities 1,732,465 (376,767)	<u>)                                    </u>
Net increase in cash and cash equivalents 158,259 137,532	2
Cash and bank balances at the beginning of the period 183,960 336,480	
Cash and bank balances at the end of the period 342,219 474,012	<u>:</u>

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

# Worldcall Telecom Limited

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Share capital	Share premium	Fair value reserve- available for sale assets	Accumulated profit/ (loss)	Revaluation reserve	Total
			(Rup	ees in '000)		
Balance as at 31 December 2009	8,605,716	837,335	(70,475)	1,674,903	331,574	11,379,053
Total comprehensive income/(loss) for the period Transfer to surplus on revaluation	-	- -	16,280	(744,230) (5,090)	- 5,090	(727,950) -
Balance as at 30 September 2010	8,605,716	837,335	(54,195)	925,583	336,664	10,651,103
Total comprehensive loss for the period Transfer to surplus on revaluation	-	-	(18,353)	(402,776) (1,696)	1,696	(421,129)
Balance as at 31 December 2010	8,605,716	837,335	(72,548)	521,111	338,360	10,229,974
Total comprehensive loss for the period Transfer to surplus on revaluation	-	-	(180,683)	(91,565) (5,090)	- 5,090	(272,248)
Balance as at 30 September 2011	8,605,716	837,335	(253,231)	424,456	343,450	9,957,726

The annexed notes 1 to 18 form an integral part of this condensed interim financial information.

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# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

#### 1 Legal status and nature of business

Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on 15 March 2001 under the Companies Ordinance, 1984 and its shares are quoted on the Karachi and Lahore Stock Exchanges. The Company commenced its operations on 01 December 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan, operation and maintenance of public payphones network and re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals as well as interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes. The registered office of the Company is situated at 67 A, C-III, Gulberg III, Lahore. In the year ended 30 June 2008, 56.80% shares (488,839,429 ordinary shares) had been acquired by Oman Telecommunications Company SAOG ("the Parent company").

#### 2 Statement of Compliance

This condensed interim financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with financial statements for the year ended 31 December 2010.

## 3 Significant accounting judgments and estimates

The preparation of condensed interim financial information in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by management in applying accounting policies and the key sources of estimation were the same as those that were applied to the financial statements for the year ended 31 December 2010.

#### 4 Accounting policies

Accounting polices adopted for preparation of this condensed interim financial information are same as those applied in the preparation of the audited financial statements of the Company for the year ended 31 December 2010 and stated therein, except for addition of the following:

- 4.1 The revenue under Universal Service Fund (USF) services and subsidy agreement is recognized under IAS-18 based on stage of completion with reference to the achievement of each milestone as provided in the agreement.
- 4.2 Indefeasible right to use (IRU) contracts are recognised at cost as an intanigible asset when the Company has the specific indefeasible right to use an identified portion of the underlying asset, generally optical fibres or dedicated bandwidth, and the duration of the right is for the major part of the underlying asset's economic life. They are amortised on a straight line basis over the period of the contract.

# **Worldcall Telecom Limited**

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		Note	30 September 2011 (Rupees	31 December 2010 in '000)
Propert	y, Plant and Equipment			
Owned	and leased assets:			
Openin	g net book value		12,795,044	12,110,704
Addition	ns during the period/year	5.1	761,368	2,168,659
			13,556,412	14,279,363
Disposa	als for the period/year - NBV	5.2	(22,270)	(5,115)
Transfer	rred to investment properties		-	(5,760)
Adjustm	nent during the period/year -NBV		-	(43,257)
Depreci	iation for the period/year		(1,057,668)	(1,430,187)
Closing	net book value	5.3	12,476,474	12,795,044
	reak-up of additions			
	eehold land		-	5,760
	easehold improvements		2,514	1,141
	ant and equipment		559,033	2,132,163
	ffice equipment		4,258	7,635
	omputers		50,413	8,908
	urniture and fixtures		253	552
	ehicles		144,339	9,335
La	ab and other equipment		558	3,165
5.2 Bı	reak-up of disposals -NBV		761,368	2,168,659
Le	easehold improvements		-	(41)
PI	ant and equipment		(5,537)	(2,173)
Of	ffice equipment		(242)	(1,139)
	omputers		(280)	(58)
	urniture and fixtures		(4)	(208)
Ve	ehicles		(16,207)	(1,496)
			(22,270)	(5,115)

5.3 Property, plant and equipment includes equipment deployed in implementing the USF network which is subject to lien exercisable by USF Company in the event of failure by the Company to maintain service availability and quality specification.

		Note	30 September 2011	31 December 2010
			(Rupees	in '000)
i	Intangible assets- NBV			
	Licenses		1,933,037	2,051,442
	Patents and copyrights		29	926
	Indefeasible right of use- Media cost	6.1	749,920	-
	Softwares		-	450
	Goodwill	6.2	2,553,494	2,553,494
			5,236,480	4,606,312

6.1 During the period the Company has acquired an indefeasible right of use in respect of capacity procured from Multinet Pakistan (Pvt) Limited for the period of 15 years.

6.2 Goodwill represents the difference between the cost of the acquisition (fair value of consideration paid) and the fair value of the net identifiable assets acquired at the time of merger of Worldcall Telecom Limited with Worldcall Communications Limited, Worldcall Multimedia Limited and Worldcall Broadband Limited.

The Company assessed the recoverable amount at 30 September 2011 and determined that as of this date there is no indication of impairment of Goodwill. The recoverable amount was calculated on the basis of five year financial business plan which assumes substantial cash inflows from either investing or financing activities. During the current period long term loan facility of USD 35 million was obtained by the Company as assumed in the five year financial business plan.

The business plan also includes a comprehensive analysis of the existing operational deployments of the Company along with strategic direction of future investments and business growth. Discount rate of 16% was used for the calculation of net present value of future cash flows. The cash flows beyond the five years period have been extrapolated using a steady 5% growth rate which is consistent with the long-term average growth rate for the industry, whereas for impairment calculation no growth is considered in cash flows beyond five years as per International Accounting Standard 36-Impairment of Assets.

	30 September	31 December
	2011	2010
Investment properties	(Rupees	in '000)
Opening balance	89,900	76,162
Additions during the period/year	20,034	6,600
Transferred from owned assets	-	5,760
Fair value adjustment	-	1,378
Closing balance	109,934	89,900

Investment properties comprise of land and offices.

During the period the Company acquired land under barter arrangement with Super Dream, Wind Mill Villas and Peace City against the advertisement services.

30 September	31 December
2011	2010
(Rupees	in '000)

8 Long term investment - classified as held for sale

Foreign subsidiary - Unquoted

Worldcall Telecommunications Lanka (Pvt) Limited Incorporated in Sri Lanka

Incorporated in Sri Lanka		
7,221,740 (31 December 2010: 7,221,740) ordinary shares of Sri Lankan Rupees 10/-each. Equity held 70.65%		
(31 December 2010: 70.65%)	44,406	44,406
Share deposit money	13,671	13,671
	58,077	58,077
Less: Provision for impairment	(58,077)	(58,077)
	-	-

8.1 The Company's foreign subsidiary namely Worldcall Telecommunications Lanka (Private) Limited has been suffering losses since last many years as the demand for payphones in Sri

# **Worldcall Telecom Limited**

Lanka has greatly diminished. Keeping in view the Sri Lankan market conditions and negative equity of the subsidiary, the management decided and approved the winding up of the subsidiary. Long term investment in subsidiary was classified as discontinued operations.

		30 September 2011 (Rupees	31 December 2010 in '000)
9	Long term loan		
	Received during the period	2,943,855	-
	Less: Initial transaction cost	(42,668)	-
		2,901,187	-
	Add: Amortization of transaction cost	3,048	-
		2,904,235	-
	Add: Exchange loss during the period	71,445	-
		2,975,680	-

This represents foreign currency syndicated loan facility amounting to USD 35 million from Askari Bank Limited OFF-Shore Banking Unit, Bahrain with the lead arranger being Askari Bank Limited. During the period USD 34.5 million have been drawn from this facility. This loan is re-payable in 20 equal quarterly installments with 2 years grace period commencing 06 June 2013. Profit is charged at three months average LIBOR plus 1.75% per annum and monitoring fee at 1.2% per annum. To secure the facility an unconditional, irrevocable, first demand stand-by letter of credit has been issued by National Bank of Oman favoring Askari Bank Limited against the corporate guarantee of Oman Telecommunication Company SAOG. This arrangement shall remain effective until all obligations under the facility are settled.

#### 10 Deferred income

It represents the amount received against contracts valuing Rs 786 million and 487 million for the deployment of network in MTR-I and GTR respectively awarded by Universal Service Fund Company (USFC), a Company established for the purpose of increasing teledensity in Pakistan.

11	Long term payable	Note	30 September 2011 (Rupees	31 December 2010 in '000)
	Payable to Pakistan Telecommunication Authority Payable to Multinet Pakistan (Pvt) Limited Suppliers	11.1 11.2	601,247 168,829 776,799 1,546,875	631,645 631,645
	11.1 Payable to Pakistan Telecommunication Author	ority (PT/	A)	
	Carrying value of payable to PTA		1,373,557	-
	Less: present value adjustment		(256,830)	-
			1,116,727	-
	Less: payments during the period		(38,154)	
			1,078,573	-
	Less: current maturity		(477,326)	
			601,247	

This represents interest free access promotion contribution charges (APC) for USF payable to PTA. PTA has allowed to make payment of outstanding amount in 36 equal installments, commencing from 01 September 2011. The liability is discounted using the effective interest rate of 16% per annum.

30 September	31 December
2011	2010
(Rupees	in '000)

#### 11.2 Payable to Multinet Pakistan (Pvt) Limited

Carrying value of liability	784,800	-
Less: present value adjustment	(103,356)	-
	681,444	-
Less: current maturity	(512,615)	
	168,829	

This represents amount payable to Multinet Pakistan (Pvt) Limited ("MPL") in respect of indefeasible right to use of media. Subsequent to initial recognition, the consideration that was immediately payable was deferred for period of five years by MPL. Gain on remeasurement has been calculated using the effective interest rate of 16% per annum.

#### 12 Contingencies and commitments

#### Contingencies

#### 12.1 Billing disputes with PTCL

- 12.1.1 There is a dispute of Rs. 72.64 million (31 December 2010: Rs 72.22 million) with PTCL of non revenue time of prepaid calling cards and Rs. 34.56 million (31 December 2010: Rs 32.13 million) for excess minutes billed on account of interconnect and settlement charges. The management is hopeful that matter will be decided in favour of the Company.
- 12.1.2 PTCL has charged the Company excess Domestic Private Lease Circuits (DPLC) and other media charges amounting to Rs. 161.45 million (31 December 2010: Rs.140.07 million) on account of difference in rates, distances and date of activations. The Company has deposited Rs. 40 million (31 December 2010: Rs. 40 million) in Escrow Account on account of dispute of charging of bandwidth charges from the date of activation of Digls related to each DPLC link and excess charging in respect of Karachi-Rawalpindi link which was never activated. The management is hopeful that matter will be decided in favour of the Company.

#### 12.2 Disputes with Pakistan Telecommunication Authority (PTA)

- 12.2.1 There is a dispute with PTA on roll out of Company's 479 MHz and 3.5 GHz frequency bands licenses for allegedly not completing roll out within prescribed time. The dispute is pending adjudication at PTA. The Company is hopeful that the issue will be favorably resolved at the level of PTA in as much as the Company has now started it roll out plan.
- 12.2.2 There is a dispute with PTA on payment of R&D Fund contribution amounting to Rs. 11.3 million (31 December 2010: Rs. 11.3 million). The legal validity of this fund is under challenge before the Honorable Supreme Court of Pakistan. The Company has also gone into appeal against the demand before the Honorable Lahore High Court Lahore. The Company is hopeful of a favorable decision.
- 12.2.3 There is a dispute with PTA on payment of contribution of APC for USF amounting to Rs. 491 million (31 December 2010: Rs. 491 million). Out of this amount, Rs. 394 million has been deposited with PTA in relation to the period prior to the valid formation of USF fund by the Federal Government. The matter is pending adjudication before the Honorable Supreme Court of Pakistan. The Company is hopeful of a favorable decision.

# Worldcall Telecom Limited

#### 12.3 Taxation issues

- 12.3.1 Income Tax Return for the tax year ended 30 June 2006 was filed under the self assessment scheme. Subsequently, the case was reopened by invoking the provisions of section 122 (5A). Additions were made on account of brought forward losses, gratuity and goodwill of Rs. 773 million. The appeal of the Company is pending in Income Tax Appellate Tribunal Lahore. The management is hopeful that the matter will be decided in favour of the Company.
- 12.3.2 Income Tax Returns for the tax year ended 30 June 2003 were filed under the self assessment scheme of Worldcall Communications Limited, Worldcall Multimedia Limited, Worldcall Broadband Limited and Worldcall Phonecards Limited, now merged into the Company. The Company has received orders under section 122(5A) against the said returns filed under self assessment on 02 January 2009. As per Orders, the Income Tax Department intends to amend the returns on certain issues such as depreciation, turnover tax adjustment, gratuity provision, share premium, allocation of expenses to capital gain, mark up from associates and share deposit money amounting to Rs. 29.9 million. An appeal has been filed by the Company against the orders before the Commissioner of Income Tax (Appeals). Commissioner of Income Tax (Appeals) has restored the original assessment order U/S 177 dated 17 May 2005 for Worldcall Broadband Limited. Remaining appeals were also decided and a partial relief was given by CIT (Appeals), while being aggrieved, the Company has filed appeals in Income Tax Appellate Tribunal Lahore. Based on legal advice, the management is hopeful that matter will be decided in favour of the Company.
- 12.3.3 There is a dispute with sales tax authorities for payment of Rs.167 million claimed and obtained as sales tax refund in the year 2006 by the Company. The matter is presently being adjudicated by the Honorable Lahore High Court Lahore. An injunction currently holds field which precludes recovery from the Company. The Company has paid 20% of principal amount to date to the department against the said dispute. Moreover, this is an industrial issue and in case companies of other jurisdiction the Inland Revenue Tribunal has dismissed the case of sales tax authorities. It is therefore, the Company is hopeful of a favorable decision.
- 12.3.4 The department of Inland Revenue, Sales Tax, LTU has issued a show cause notice under section 11(2) and 36(1) of the Sales Tax Act 1990 demanding Rs. 232.35 million allegedly claimed wrongly as input tax during the period 2005 to 2009 on LDI services. It is the case of the department that LDI services are exempt under Federal Excise Act therefore input tax cannot be claimed for exempt services. The case is at first stage i.e. adjudication and based on legal advice Company is hopeful of a favorable decision.

30 September	31 December			
2011	2010			
(Rupees in '000)				

#### Commitments

12.4 Outstanding guarantees	935,931	1,012,853
12.5 Commitments in respect of capi	ital expenditure <b>2,299,041</b>	757,484
12.6 Outstanding letters of credit	127,245	75,800

Nine months ended
30 September
30 September
2011
2010
30 September
30 September

#### 13 Other income

#### Income from financial assets

Income on deposit and saving accounts	Γ	19,369	14,698
Mark-up on advance to associated company		-	1,698
Gain on remeasurement of financial liabilities	11.1 & 11.2	360,186	-
Exchange (loss)/gain		(61,952)	515
	_	317 603	16.911

Note

#### Income from non-financial assets

Profit on sale of property, plant and equipment	60,978	13,851
Miscellaneous	6,662	15,550
	67,640	29,401
	385,243	46,312

## 14 Cash generated from operations

Loss before taxation	(277,378)	(941,728)
Adjustment for non-cash charges and other items:		
Depreciation	1,057,668	1,041,382
Amortization of intangible assets	115,384	75,247
Interest on PTA license fee	-	34,219
Amortization of transaction cost	12,306	8,455
Amortization of receivables	9,989	18,437
Provision for doubtful receivables	84,376	110,749
Provision for stores and spares	6,000	14,700
Impairment loss on available for sale financial assets	15,470	65,894
Gain on remeasurement of liabilities	(360,186)	-
Exchange loss on foreign currency loan	71,445	-
Gain on disposal of property, plant and equipment	(60,978)	(13,851)
Retirement benefits	68,956	70,105
Finance cost	505,841	516,285
Profit before working capital changes	1,248,893	999,894

### Effect on cash flow due to working capital changes:

(Increase)/Decrease in the current assets		
Stores and spares	(70,154)	97,429
Stock in trade	(2,865)	(13,882)
Trade debts	(1,188,749)	(507,624)
Loans and advances	(641,350)	63,331
Deposits and prepayments	22,432	1,000
Other receivables	149,874	(10,237)
Increase/(Decrease) in current liabilities		
Trade and other payables	(291,851)	1,750,701
	(2,022,663)	1,380,718
	(773,770)	2,380,612

#### 15 Related party transactions

The related parties comprise of shareholders, foreign subsidiary, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship and key management personnel .Significant transactions with related parties are as follows:

# **Worldcall Telecom Limited**

Nine months ended
30 September 30 September
2011 2010
-------(Rupees in '000)-------

Relationship with the Company	Nature of transactions		
Parent Company	Purchase of goods and services Sale of goods and services	192,841 134,177	412,524 304,928
Other related parties	Purchase of goods and services Purchase of property Sale of goods and services Interest on loan Provision for doubtful debts	12,332 21,000 560 - -	21,901 20,000 252 1,698 54,648
Key management personnel	Salaries and other employee benefits	269,310	209,203

All transactions with related parties have been carried out on commercial terms and conditions.

	30 September 2011	31 December 2010
Period end balances	(Rupees	in '000)

 Receivable from related parties
 231,893
 207,814

 Payable to related parties
 1,137,116
 1,156,250

These are in normal course of business and are interest free.

#### 16 Subsequent event

Subsequent to the balance sheet date the Company repaid markup related to third installment of TFC-III which was due on 07 October 2011. However an extension of 60 days i.e. upto 06 December 2011, was obtained through consent of majority of TFC holders, holding certificates in aggregate of 68.8%.

#### 17 Date of authorization for issue

This condensed interim financial information was authorized for issue on 31 October 2011 by the Board of Directors of the Company.

#### 18 General

Figures have been rounded off to the nearest thousand of rupee.

Balandiff
Chief Executive Office

CY [INY]

# WORLDCALL TELECOM LIMITED AND ITS SUBSIDIARY

# CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE PERIOD ENDED

**30 SEPTEMBER 2011** 

# **Worldcall Telecom Limited Group**

## **DIRECTORS' REVIEW**

The Directors of Worldcall Telecom Limited ("WTL" or the "Parent Company") are pleased to present condensed consolidated financial information of the Group for the nine months ended 30 September 2011.

## **Group Foreign Subsidiary**

## WorldCall Telecommunications Lanka (Pvt.) Limited

Winding up of the subsidiary is in process as approved in the last year's AGM of the Parent Company. In annexed condensed consolidated financial information, the subsidiary has been accounted for under IFRS 5 as discontinued operations.

For and on behalf of the Board of Directors

Muscat

31 October 2011

Babar Ali Syed
Chief Executive Officer

# CONDENSED CONSOLIDATED INTERIM BALANCE SHEET (Un-Audited) AS AT 30 SEPTEMBER 2011

30 September

31 December

		30 September	31 December
	Note	2011	2010
		(Rupees	s in '000)
NON CURRENT ASSETS			
Tangible fixed assets			
Property, plant and equipment	6	12,476,474	12,795,044
Capital work-in-progress		908,344	751,378
		13,384,818	13,546,422
Intangible assets	7	5,236,480	4,606,312
Investment properties	8	109,934	89,900
Long term trade receivable		29,084	46,805
Deferred taxation		260,415	18,953
Long term deposits		95,760	63,439
		19,116,491	18,371,831
CURRENT ASSETS			
Stores and spares		256,229	192,075
Stock in trade		195,783	192,917
Trade debts		2,888,926	2,016,418
Loans and advances - considered good		1,036,812	384,116
Deposits and prepayments		151,619	174,051
Other receivables		94,248	24,999
Short term investments		114,319	310,472
Income tax recoverable-net		166,873	155,433
Cash and bank balances		342,219	183,960
		5,247,028	3,634,441
Non current assets classified as held for sale	9	785	144
		5,247,813	3,634,585
CURRENT LIABILITIES		l l	
Current maturities of non-current liabilities		1,212,235	1,224,671
Running finance under mark-up arrangements - secured		793,748	1,170,964
Short term borrowings		-	200,000
License fee payable		1,021,500	1,021,500
Trade and other payables		4,358,154	4,644,195
Interest and mark-up accrued		241,626	170,569
		7,627,263	8,431,899
Non current liabilities classified as held for sale	9	8,981	18,139
		7,636,244	8,450,038
NET CURRENT LIABILITIES		(2,388,431)	(4,815,453)
NON CURRENT LIABILITIES			
<b>—</b> "		4 000 000	0.400.070
Term finance certificates -secured		1,626,385	2,166,079
Long term loan	10	2,975,680	
Deferred income	11	215,430	254,716
Retirement benefits		275,340	226,979
Liabilities against assets subject to finance lease	40	98,770	15,962
Long term payables	12	1,546,875	631,645
Long term deposits		42,803	43,208
0	40	6,781,283	3,338,589
Contingencies and commitments	13	9,946,777	10,217,789
REPRESENTED BY		5,540,777	10,217,709
HEI HEGERIES ST			
Share capital and reserves			
Authorized capital			
900,000,000 (31 December 2010: 900,000,000)			
ordinary shares of Rs. 10 each		9,000,000	9,000,000
Issued, subscribed and paid up capital		8,605,716	8,605,716
Share premium		837,335	837,335
Fair value reserve-available for sale financial assets		(253,232)	(72,549)
Exchange translation reserve		(6,152)	(4,910)
Accumulated profit		422,875	517,415
Capital and reserves attributable to equity holders of the Company		9,606,542	9,883,007
Non controlling interest		(3,215)	(3,578)
		9,603,327	9,879,429
Surplus on revaluation		343,450	338,360
		9,946,777	10,217,789

The annexed notes 1 to 19 form an integral part of this condensed consolidated interim financial information.

Muscat



# Worldcall Telecom Limited Group

# CONDENSED CONSOLIDATED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Note	Nine months ended 30 September 2011	Nine months ended 30 September 2010	Quarter ended 30 September 2011	Quarter ended 30 September 2010
			(Rupees in '0	000)	
Continuing Operations					
Revenue -Net		5,564,762	5,975,512	1,863,597	1,553,632
Direct cost		(4,526,731)	(5,125,842)	(1,443,321)	(1,458,291)
Gross profit		1,038,031	849,670	420,276	95,341
Operating cost		(1,154,092)	(1,212,857)	(406,456)	(376,718)
Operating (loss)/profit		(116,061)	(363,187)	13,820	(281,377)
Finance cost		(531,090)	(558,959)	(185,146)	(181,606)
		(647,151)	(922,146)	(171,326)	(462,983)
Impairment loss on available for	r				
sale financial assets		(15,470)	(65,894)	(5,204)	(9,457)
Other operating income -net	14	385,243	46,312	322,965	39,297
(Loss)/profit before taxation		(277,378)	(941,728)	146,435	(433,143)
Taxation		185,813	197,498	61,877	99,499
(Loss)/profit after taxation		,-	- ,	- ,-	,
from continuing operations		(91,565)	(744,230)	208,312	(333,644)
Discontinued operations Profit/(loss) for the period from					
discontinued operations	9	2,994	(6,971)	4,867	(1,102)
aloooniinada opolaliono	Ū	(88,571)	(751,201)	213,179	(334,746)
Attributable to:		(00,011)	(***,=***)		(66 1,1 10)
Equity holders of the Pare	ent	(89,450)	(749,155)	211,749	(334,423)
Non controlling interest		879	(2,046)	1,430	(323)
· ·		(88,571)	(751,201)	213,179	(334,746)
(Loss)/earning per share - basic and diluted From continuing and					
· ·	ipees)	(0.10)	(0.87)	0.25	(0.39)
From continuing operations (Ru	ıpees	(0.11)	(0.86)	0.24	(0.39)

The appropriations have been shown in the statement of changes in equity.

The annexed notes 1 to 19 form an integral part of this condensed consolidated interim financial information.

Muscat





# CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Nine months ended 30 September 2011	Nine months ended 30 September 2010	Quarter ended 30 September 2011	Quarter ended 30 September 2010
		(Rupees ir	າ '000)	
(Loss)/profit for the period	(88,571)	(751,201)	213,179	(334,746)
Other comprehensive (loss)/income- net of tax:				
Exchange differences on translating foreign operations  Net change in fair value of available	(1,758)	(2,592)	(674)	(1,352)
for sale financial assets Impairment loss transferred to	(196,153)	(49,614)	(33,152)	(26,231)
profit and loss account	15,470	65,894	5,204	9,457
	(182,441)	13,688	(28,622)	(18,126)
Total comprehensive (loss)/income for the period	(271,012)	(737,513)	184,557	(352,872)
Attributable to:				
Equity holders of the Parent	(271,375)	(734,706)	183,326	(352,152)
Non controlling interest	363	(2,807)	1,231	(720)
<u> </u>	(271,012)	(737,513)	184,557	(352,872)
				-

The annexed notes 1 to 19 form an integral part of this condensed consolidated interim financial information.

# Worldcall Telecom Limited Group

# CONDENSED CONSOLIDATED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

# FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

	Note	Nine months ended 30 September 2011	Nine months ended 30 September 2010
		(Rupees	s in '000)
Cash flow from operating activities			
Cash (used in)/generated from operations	15	(773,106)	2,382,923
(Increase)/decrease in long term deposits receivable		(32,321)	5,409
Decrease/(increase) in long term trade receivable		17,721	(46,805)
Decrease in long term deposits payable		(405)	(804)
Decrease in deferred income		(39,286)	-
Increase/(decrease) in long term payables		1,275,416	(239,879)
Retirement benefits paid		(20,595)	(29,617)
Finance cost paid		(477,515)	(416,259)
Taxes paid		(67,088)	(48,759)
Net cash (used in)/generated from operating activities		(117,179)	1,606,209
Cash flows from investing activities			
Fixed capital expenditure		(1,539,729)	(999,772)
Sale proceeds of property, plant and equipment		83,243	21,201
License fee paid		-	(113,500)
Net cash used in investing activities		(1,456,486)	(1,092,071)
Cash flows from financing activities			
Repayment of long term finances		-	(37,494)
Receipts of long term finances		2,943,855	-
Running finance- net		(377,216)	(368,185)
(Repayment)/receipt of short term borrowings		(200,000)	141,000
Repayment of term finance certificates		(606,199)	(59,054)
Repayment of finance lease liabilities		(27,975)	(53,034)
Net cash generated from/(used in) financing activities		1,732,465	(376,767)
Net increase in cash and cash equivalents		158,800	137,371
Cash and bank balance at the beginning of the period		184,104	335,579
Cash and bank balance at the end of the period		342,904	472,950

The annexed notes 1 to 19 form an integral part of this condensed consolidated interim financial information.

Bacandiff
Chief Executive Officer

Director

Chief Executive Officer

28



Muscat

(423,756)

(271,012)

9,946,777

(3,215)

343,450

(6,152)

(253,232)

837,335

September 2011

30

Balance

(737,513)

**Total** 

#### 11,379,058 10,641,545 10,217,789 Non controlling interest (771) (2,807)(2,807)(3,578)363 CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) (734,706)(422,985)(271,375)11,379,058 10,644,352 Sub Total 331,574 5,090 1,696 5.090 Revaluation 336,664 reserve (5,090)(749,155) (5,090)(1,696)(89,450)to equity holders of the Company Accumulated (404,493)517,415 1,677,849 923,604 Rupees in '000' profit/ (loss) (2,940)(1,831) (1,242)(4,771)(139)(4,910) translation Currency SEPTEMBER 2011 reserve-available for sale assets (70,476)(54, 196)(18,353)(72,549)(180,683) 16,280 837,335 837,335 oremium Share FOR THE NINE MONTHS ENDED 30 8,605,716 8,605,716 8,605,716 Share capital Total comprehensive loss for the period Total comprehensive loss for the period September 2010 December 2010 comprehensive income/(loss) Balance as at 31 December 2009 Transfer to surplus on revaluation Transfer to surplus on revaluation on revaluation surplus at 30 as at 31 as 2 Balance Balance ģ

19 form an integral part of this condensed consolidated interim financial information. 9 The annexed notes 1







# Worldcall Telecom Limited Group

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2011

#### Legal status and nature of business

#### 1.1 The Group consists of:

Worldcall Telecom Limited; and Worldcall Telecommunications Lanka (Private) Limited

1.2 Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on 15 March 2001 under the Companies Ordinance, 1984 and its shares are quoted on Karachi and Lahore Stock Exchanges. The Company commenced its operations on 01 December 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan, operation and maintenance of public payphones network and re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals as well as interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes. The registered office of the Company is situated at 67A, C-III, Gulberg III. Lahore. In the year ended 30 June 2008, 56,80% shares (488,839,429 ordinary shares) had been acquired by Oman Telecommunications Company SAOG ("the Parent Company").

Worldcall Telecommunications Lanka (Private) Limited ("the Subsidiary") was incorporated in Sri Lanka and is a joint venture with Hayleys Group to operate payphones. The principal activity of the Subsidiary is the operation and maintenance of a public payphones network. Payphones are installed at various shops/ commercial outlets. The Company holds 70.65% of voting securities in the Subsidiary. The Subsidiary has accumulated losses of Rs. 163.22 million as at balance sheet date and its current liabilities exceed its current assets by Rs. 62.93 million. The net profit for the current period after tax is Rs. 2.99 million. These factors raised substantial doubt that subsidiary will be able to continue as a going concern, hence the financial information of the subsidiary has not been prepared on going concern basis.

#### Basis of consolidation

The consolidated interim financial information includes the financial information of the Company and its Subsidiary. The financial information of the Subsidiary has been consolidated on a line by line basis.

#### Subsidiary

Subsidiary is an entity controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of the entity so as to benefit from its activities. The financial information of the Subsidiary is included in the consolidated financial information from the date that control commences until the date that control ceases.

#### Transactions eliminated on consolidation

Intragroup balances and any other unrealized gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the condensed consolidated financial

information. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

Non controlling interest is that part of net results of operations and of net assets of the Subsidiary attributable to interest which are not owned by the Group. Non controlling interest is presented separately in the consolidated financial information.

#### 3 Statement of compliance

This condensed consolidated interim financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed consolidated interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with financial statements for the year ended 31 December 2010.

#### 4 Significant accounting judgments and estimates

The preparation of condensed consolidated interim financial information in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. In preparing this condensed consolidated interim financial information, the significant judgments made by management in applying accounting policies and the key sources of estimation were the same as those that were applied to the financial statements for the year ended 31 December 2010.

#### 5 Accounting policies

Accounting policies adopted for preparation of this condensed interim financial information are same as those applied in the preparation of the audited financial statements of the Group for the year ended 31 December 2010 and stated therein, except for addition of the following:

- 5.1 The revenue under Universal Service Fund (USF) services and subsidy agreement is recognized under IAS-18 based on stage of completion with reference to the achievement of each milestone as provided in the agreement.
- 5.2 Indefeasible right to use (IRU) contracts are recognised at cost as an intangible asset when the Company has the specific indefeasible right to use an identified portion of the underlying asset, generally optical fibres or dedicated bandwidth, and the duration of the right is for the major part of the underlying asset's economic life. They are amortised on a straight line basis over the period of the contract.

# Worldcall Telecom Limited Group

			Note	30 September 2011 (Rupees	31 December 2010 in '000)
6	Prop	perty, Plant and Equipment		(Hupees	000)
	Own	ned and leased assets:			
		ning net book value itions during the period/year	6.1	12,795,044 761,368	12,110,704 2,168,659
		osals for the period/year - NBV sferred to investment properties	6.2	13,556,412 (22,270) -	14,279,363 (5,115) (5,760)
	Dep	stment during the period/year -NBV reciation for the period/year ing net book value	6.3	(1,057,668) 12,476,474	(43,257) (1,430,187) 12,795,044
	6.1	Break-up of additions			
		Freehold land Leasehold improvements Plant and equipment Office equipment Computers Furniture and fixtures Vehicles Lab and other equipment		2,514 559,033 4,258 50,413 253 144,339 558 761,368	5,760 1,141 2,132,163 7,635 8,908 552 9,335 3,165 2,168,659
	6.2	Break-up of disposals - NBV			
		Leasehold improvements Plant and equipment Office equipment Computers Furniture and fixtures Vehicles		(5,537) (242) (280) (4) (16,207) (22,270)	(41) (2,173) (1,139) (58) (208) (1,496) (5,115)
	6.3	Property, plant & equipment includes equi which is subject to lien exercisable by USF maintain service availability and quality spe	Company in the		
			Note	30 September 2011 (Rupees	31 December 2010 in '000)
7	Intai	ngible assets- NBV			
	Inde	nts and copyrights feasible right of use- Media cost	7.1	1,933,037 29 749,920	2,051,442 926 -
		wares dwill	7.2	2,553,494 5,236,480	450 2,553,494 4,606,312

<sup>7.1</sup> During the period the Company has acquired an indefeasible right of use in respect of capacity procured from Multinet Pakistan (Pvt) Limited for the period of 15 years.

7.2 Goodwill represents the difference between the cost of the acquisition (fair value of consideration paid) and the fair value of the net identifiable assets acquired at the time of merger of Worldcall Telecom Limited with Worldcall Communications Limited, Worldcall Multimedia Limited and Worldcall Broadband Limited.

The Company assessed the recoverable amount at 30 September 2011 and determined that as of this date there is no indication of impairment of Goodwill. The recoverable amount was calculated on the basis of five year financial business plan which assumes substantial cash inflows from either investing or financing activities. During the current period long term loan facility of USD 35 million was obtained by the Company as assumed in the five year financial business plan.

The business plan also includes a comprehensive analysis of the existing operational deployments of the Company along with strategic direction of future investments and business growth. Discount rate of 16% was used for the calculation of net present value of future cash flows. The cash flows beyond the five years period have been extrapolated using a steady 5% growth rate which is consistent with the long-term average growth rate for the industry, whereas for impairment calculation no growth is considered in cash flows beyond five years as per International Accounting Standard 36-Impairment of Assets.

		30 September 2011	31 December 2010
8	Investment properties	(Rupees	in '000)
	Opening balance	89,900	76,162
	Additions during the period/year	20,034	6,600
	Transferred from owned assets	-	5,760
	Fair value adjustment	-	1,378
	Closing balance	109,934	89,900

Investment properties comprise of land and offices.

During the period the Company acquired land under barter arrangement with Super Dream, Wind Mill Villas and Peace City against the advertisement services.

#### 9 Non current assets and liabilities classified as held for sale

The Group's foreign subsidiary namely Worldcall Telecommunications Lanka (Private) Limited has been suffering losses since last many years as the demand for payphones in Sri Lanka has greatly diminished. Keeping in view the Sri Lankan market conditions and negative equity of the subsidiary, the management decided and approved the winding up of the subsidiary. Long term investment in subsidiary has been classified as discontinued operations.

Following are the results for the period ending 30 September 2011 and the comparative period of discontinued operations.

3	ne months ended 80 September 2011 (Rupees	Nine months ended 30 September 2010 s in '000)
Results of discontinued operations		
Revenue	1,237	2,802
Expenses	(7,801)	(7,350)
Results from operating activities	(6,564)	(4,548)
Finance cost	(64)	(2,472)
Other income	9,622	49
Profit/(loss) for the period	2,994	(6,971)

# Worldcall Telecom Limited Group

Cash flow generated from/(used in) discontinued operations	٠, ١	Nine months ended 30 September 2010 s in '000)
Net cash used in operating activities  Net cash used in investing activities  Net cash from financing activities  Net cash generated from/(used in) discontinued operation	(7,860) (60) 8,561 641	(161) - - (161)
	30 September 2011 (Rupees	31 December 2010
Assets and liabilities classified as held for sale	(nupees	s III 000)
Assets Computer Other receivable Cash and bank	60 40 685 785	- 144 144
Liabilities Trade and other payables Income tax payable	8,974 7 8,981	18,132 7 18,139
Long term loan		
Received during the period Less: Initial transaction cost	2,943,855 (42,668) 2,901,187	
Add: Amortization of transaction cost	3,048 2,904,235	
Add: Exchange loss during the period	71,445 2,975,680	<u>-</u>

This represents foreign currency syndicated loan facility amounting to USD 35 million from Askari Bank Limited OFF-Shore Banking Unit, Bahrain with the lead arranger being Askari Bank Limited. During the period USD 34.5 million have been drawn from this facility. This loan is re-payable in 20 equal quarterly installments with 2 years grace period commencing 06 June 2013. Profit is charged at three months average LIBOR plus 1.75% per annum and monitoring fee at 1.2% per annum. To secure the facility an unconditional, irrevocable, first demand stand-by letter of credit has been issued by National Bank of Oman favoring Askari Bank Limited against the corporate guarantee of Oman Telecommunication Company SAOG. This arrangement shall remain effective until all obligations under the facility are settled.

## 11 Deferred income

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It represents the amount received against contracts valuing Rs 786 million and 487 million for the deployment of network in MTR and GTR respectively awarded by Universal Service Fund Company (USFC), a Company established for the purpose of increasing teledensity in Pakistan.

	Note	30 September 2011 (Rupees	31 December 2010 in '000)
Longterm payable			
Payable to Pakistan Telecommunication Authority (PTA) Payable to Multinet Pakistan (Pvt) Limited Suppliers	12.1 12.2	601,247 168,829 776,799 1,546,875	631,645 631,645
12.1 Payable to Pakistan Telecommunication Authori	ty (PT	A)	
Carrying value of liability Less: present value adjustment		1,373,557 (256,830) 1,116,727	
Less: payments during the period		(38,154)	
Less: current maturity		(477,326) 601,247	-

This represents interest free access promotion contribution charges (APC) for USF payable to PTA. PTA has allowed to make payment of outstanding amount in 36 equal installments, commencing from 01 September 2011. The liability is discounted using the effective interest rate of 16% per annum.

30 September	31 December	
2011	2010	
(Rupees in '000)		

#### 12.2 Payable to Multinet Pakistan (Pvt) Limited

Carrying value of liability	784,800	-
Less: present value adjustment	(103,356)	-
	681,444	-
Less: current maturity	(512,615)	-
	168,829	-

This represents amount payable to Multinet Pakistan (Pvt) Limited ("MPL") in respect of indefeasible right to use of media. Subsequent to initial recognition, the consideration that was immediately payable was deferred for period of five years by MPL. Gain on remeasurement has been calculated using the effective interest rate of 16% per annum.

#### 13 Contingencies and commitments - The Company

#### Contingencies

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## 13.1 Billing disputes with PTCL

- 13.1.1 There is a dispute of Rs. 72.64 million (31 December 2010: Rs 72.22 million) with PTCL of non revenue time of prepaid calling cards and Rs. 34.56 million (31 December 2010: Rs 32.13 million) for excess minutes billed on account of interconnect and settlement charges. The management is hopeful that matter will be decided in favour of the Company.
- 13.1.2 PTCL has charged the Company excess Domestic Private Lease Circuits (DPLC) and other media charges amounting to Rs. 161.45 million (31 December 2010: Rs.140.07 million) on account of difference in rates, distances and date of activations. The Company has deposited Rs. 40 million (31 December 2010: Rs. 40 million) in Escrow Account on account of dispute of

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charging of bandwidth charges from the date of activation of Digital Interface Units (DIUs) for commercial operation and in proportion to activation of DIUs related to each DPLC link and excess charging in respect of Karachi-Rawalpindi link which was never activated. The management is hopeful that matter will be decided in favour of the Company.

#### 13.2 Disputes with Pakistan Telecommunication Authority (PTA)

- 13.2.1 There is a dispute with PTA on roll out of Company's 479 MHz and 3.5 GHz frequency bands licenses for allegedly not completing roll out within prescribed time. The dispute is pending adjudication at PTA. The Company is hopeful that the issue will be favorably resolved at the level of PTA in as much as the Company has now started it roll out plan.
- 13.2.2 There is a dispute with PTA on payment of R&D Fund contribution amounting to Rs. 11.3 million (31 December 2010: Rs. 11.3 million). The legal validity of this fund is under challenge before the Honorable Supreme Court of Pakistan. The Company has also gone into appeal against the demand before the Honorable Lahore High Court Lahore. The Company is hopeful of a favorable decision.
- 13.2.3 There is a dispute with PTA on payment of contribution of APC for USF amounting to Rs. 491 million (31 December 2010: Rs. 491 million). Out of this amount, Rs. 394 million has been deposited with PTA in relation to the period prior to the valid formation of USF fund by the Federal Government. The matter is pending adjudication before the Honorable Supreme Court of Pakistan. The Company is hopeful of a favorable decision.

#### 13.3 Taxation issues

- 13.3.1 Income Tax Return for the tax year ended 30 June 2006 was filed under the self assessment scheme. Subsequently, the case was reopened by invoking the provisions of section 122 (5A). Additions were made on account of brought forward losses, gratuity and goodwill of Rs. 773 million. The appeal of the Company is pending in Income Tax Appellate Tribunal Lahore. The management is hopeful that the matter will be decided in favour of the Company.
- 13.3.2 Income Tax Returns for the tax year ended 30 June 2003 were filed under the self assessment scheme of Worldcall Communications Limited, Worldcall Multimedia Limited, Worldcall Broadband Limited and Worldcall Phonecards Limited, now merged into the Company. The Company has received orders under section 122(5A) against the said returns filed under self assessment on 02 January 2009. As per Orders, the Income Tax Department intends to amend the returns on certain issues such as depreciation, turnover tax adjustment, gratuity provision, share premium, allocation of expenses to capital gain, mark up from associates and share deposit money amounting to Rs. 29.9 million. An appeal has been filed by the Company against the orders before the Commissioner of Income Tax (Appeals). Commissioner of Income Tax (Appeals) has restored the original assessment order U/S 177 dated 17 May 2005 for Worldcall Broadband Limited. Remaining appeals were also decided and a partial relief was given by CIT (Appeals), while being aggrieved, the Company has filed appeals in Income Tax Appellate Tribunal Lahore. Based on legal advice, the management is hopeful that matter will be decided in favour of the Company.
- 13.3.3 There is a dispute with sales tax authorities for payment of Rs.167 million claimed and obtained as sales tax refund in the year 2006 by the Company. The matter is presently being adjudicated by the Honorable Lahore High Court Lahore. An injunction currently holds field which precludes recovery from the Company. The Company has paid 20% of principal amount to date to the department against the said dispute. Moreover, this is an industrial issue and in case companies of other jurisdiction the Inland Revenue Tribunal has dismissed the case of sales tax authorities. It is therefore, the Company is hopeful of a favorable decision.

13.3.4 The department of Inland Revenue, Sales Tax, LTU has issued a show cause notice under section 11(2) and 36(1) of the Sales Tax Act 1990 demanding Rs. 232.35 million allegedly claimed wrongly as input tax during the period 2005 to 2009 on LDI services. It is the case of the department that LDI services are exempt under Federal Excise Act therefore input tax cannot be claimed for exempt services. The case is at first stage i.e. adjudication and based on legal advice Company is hopeful of a favorable decision.

			3	0 September 2011 (Rupees	31 December 2010 s in '000)
	Comr	nitments			
	13.4	Outstanding guarantees		935,931	1,012,853
	13.5	Commitments in respect of capital expenditure		2,299,041	757,484
	13.6	Outstanding letters of credit		127,245	75,800
14	Other	income	Note 3	ne months ended 80 September 2011 (Rupees	Nine months ended 30 September 2010 in '000)
	Incon	ne from financial assets			
		ne on deposit and saving accounts up on advance to associated company		19,369	14,698 1,698
		on remeasurement of financial liabilities ange (loss)/gain	12.1 & 12.2	360,186 (61,952)	- 515
	Incon	ne from non-financial assets		317,603	16,911
		on sale of property, plant and equipment		60,978 6,662	13,851 15,550
	WIIGOO	nui roodo		67,640	29,401 46,312
15	Cash	generated from operations			
		pefore taxation		(274,384)	(948,699)
	•	epreciation		1,057,668	1,041,382
	Α	mortization of intangible assets		115,384	75,247
		terest on PTA license fee		-	34,219
		mortization of transaction cost		12,306	8,455
		mortization of receivables		9,989	18,437
		rovision for doubtful receivables		84,376	110,749
		rovision for stores and spares npairment loss on available for sale financial asse	ate	6,000 15,470	14,700 65,894
		ain on remeasurement of liabilities	713	(360,186)	-
		xchange loss on foreign currency loan		71,445	-
		ain on disposal of property, plant and equipment	t	(60,978)	(13,851)
		xchange translation difference		(1,242)	(1,831)
		etirement benefits		69,339	70,105
		inance cost		505,905	518,757
	Profit	before working capital changes		1,251,092	993,564

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Nine months ended
30 September 30 September 2011 2010 2010 30 September 2010 30 Sept

#### Effect on cash flow due to working capital changes:

(Increase)/Decrease in the current assets		
Stores and spares	(70,163)	97,416
Stock in trade	(2,872)	(13,893)
Trade debts	(1,188,844)	(508,051)
Loans and advances	(641,350)	63,331
Deposits and prepayments	22,425	989
Other receivables	146,918	(10,494)
Increase/(Decrease) in current liabilities		
Trade and other payables	(290,312)	1,760,061
	(2,024,198)	1,389,358
	(773,106)	2,382,923

#### 16 Related party transactions

The related parties comprise of shareholders, foreign subsidiary, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship and key management employees. Significant transactions with related parties are as follows:

Nine months ended	Nine months ended	
30 September	30 September	
2011	2010	
(Rupees in '000)		

Relationship with the Company	Nature of transactions		
Parent Company	Purchase of goods and services Sale of goods and services	192,841 134.177	412,524 304.928
Other related parties	Purchase of goods and services Purchase of property Sale of goods and services Interest on loan Provision for doubtful debts	12,332 21,000 560 -	21,901 20,000 252 1,698 54,648
Key management personnel	Salaries and other employee benefits	269,310	209,203

All transactions with related parties have been carried out on commercial terms and conditions.

30 September	31 December
2011	2010
(Rupees	in '000)

#### Period end balances

Receivable from related parties	231,893	207,814
Payable to related parties	1.137.116	1,156,250

These are in normal course of business and are interest free.

## 17 Subsequent event

Subsequent to the balance sheet date the Company repaid markup related to third installment of TFC-III which was due on 07 October 2011. However an extension of 60 days i.e. upto 06 December 2011, was obtained through consent of majority of TFC holders, holding certificates in aggregate of 68.8%.

#### 18 Date of authorization for issue

This condensed consolidated interim financial information was authorized for issue on 31 October 2011 by the Board of Directors.

#### 19 General

Figures have been rounded off to the nearest thousand of rupee.

Balandy Chief Executive Officer Director

Muscat

Worldcall Telecom Limited Group